



Operation Big Apple NSI Rewarded for Dedication to Service

On June 15, 2006 NSI won a \$1.3-million contract for an IBM Series p 595 server from the New York City Department of Finance.

Critical to winning the award was NSI's track record of orchestrating big deliveries under complex circumstances and within a tight time-frame.

The 1,800-pound server, its racks, and peripherals had to be shipped from two different locations and the delivery needed to be carefully designed to accommodate stringent space and security restrictions at the site.

On June 30th everything was in place, meeting the two week deadline.

NSI's extraordinary effort resulted in the agency awarding us additional hardware and software contracts valued at approximately \$9-million.

"It was due to NSI's performance and tenacity during a very tough bidding process," according to a spokesman from the third party firm overseeing the project.

The person cannot be identified due to contractual restrictions.

"NSI was head and shoulders above the other companies involved in terms of their knowledge of the product lines and standing up for the client's interests," the unidentified spokesman said. "Anybody can be an order taker, but NSI showed me they can take on the things that are complicated and their people exhibited a tenacity that was truly amazing!"

