



**“Having NSI has been very beneficial to our business. They work ‘with you’ to achieve your goal.”**  
**Johnny Cope – Series i Administrator**  
**Harrah's Cherokee Casino and Hotel**

Harrah's Cherokee Casino & Hotel is benefiting from NSI's commitment to always go 'above and beyond' in delivering service.

Of the many IT service providers interested in working for Harrah's Cherokee, NSI was the only one willing to go through the time, effort and expense of obtaining a Class III Gaming License and a Major Vendor License (both required). Today, NSI is the sole source for IT vendors to do business with the casino.

Along with this unique sourcing role, NSI also provides a wide variety of consulting services, hardware and software products, and technical assistance to Harrah's Cherokee. NSI has provided on-site resources for installation and integration, as well as server configuration and storage utilization services.

Maintenance Contract Management is another customized service provided to Harrah's Cherokee. NSI manages all IBM maintenance agreements for the casino, simplifying an otherwise complex process to one consistent and predictable monthly bill. NSI even finances the maintenance agreement transactions for Harrah's. Through the use of a special Web portal the casino's IT Department is able to view the current status of their many IBM maintenance plans and other pertinent data.

#### **Provided to Harrah's Cherokee**

##### **Products**

Storage  
Power Protection  
SQL Software

##### **Solutions**

Business Continuity  
Disaster Recovery  
Capacity Planning  
Storage Consolidation & Management

**Authorized Harrah's Cherokee Vendor Since 2005**

